FTTH COUNCIL
ASIA PACIFIC | FIBER TO THE HOME APAC

FTTH APAC CONFERENCE 2016
17 & 18 MAY 2016, SHANGRI-LA HOTEL, BANGKOK

THE EXECUTIVE MEETING FOR ASIA-PACIFIC AND INTERNATIONAL FTTH COMMUNITIES

Host sponsor:

true

Gold sponsor:

CORNING

Silver sponsor:

Calix

Associate sponsors:

CYIENT

Fujikura

VIAVI

SUPPORTED BY:

TCT
THE TELECOMMUNICATIONS ASSOCIATION OF THAILAND
UNDER THE ROYAL PATRONAGE

ORGANISED BY:

capacity
conferences

BOOK BEFORE 8 APRIL TO SAVE $100! | ☏ +44 (0)20 7779 7227 | ✉ conferences@capacitymedia.com

WWW.FTTHCONFERENCEAPAC.COM

FTTH APAC Conference 2016

FTTH COUNCIL
ASIA PACIFIC | FIBER TO THE HOME APAC

Asia-Pacific's largest gathering for FTTH communities will take place for the first time in Bangkok on 17-18 May 2016. Brought to you by the FTTH Asia-Pacific Council, the 11th annual **FTTH APAC Conference** will unite government bodies, regulators, MNOs, service providers, consultants, investment firms and solution providers to discuss pressing challenges in deploying FTTH services and how these will set the path to an all-encompassing FTTx future. Through a C-level conference, the event will provide thought-leadership and solutions to help operators monetise their networks by addressing the hottest industry trends such as FTTA and NG-PON2. In addition, the larger exhibition and hosted functions will offer more opportunities for networking bringing you new connections to make your next business deals.

The numbers that matter

400+
senior-level FTTH executives active in Asia-Pacific

50+
Asia-Pacific and international speakers representing operators, regulators, CDNs, OTTs, government bodies and vendors

200+
organisations including Asia-Pacific's major telecom operators, vendors and manufacturers

30+
exhibitors showcasing the latest services, products and solutions revolutionising FTTH deployment

What your FTTH APAC 2016 pass provides

New for 2016! Access MeetMe, an online meeting service enabling you to contact 400+ FTTH executives in attendance, pre-arrange meetings, live-chat on-site and follow up leads after the event

Acquire new business leads! Our dedicated exhibition, featuring 30+ stands from leading solutions providers or set up private meetings with major service providers by booking a meeting room.

50+ Asia-Pacific and international leading experts in FTTH delivering the latest case studies, market forecasts and new technology announcements, to ensure you stay ahead of the game

An invitation to our Day One sponsored drinks reception offering the ideal, relaxed environment to network and connect with Asia-Pacific's FTTH community

Full access to the two-day conference, main exhibition hall featuring vendors from across the globe as well as the technical presentation theatre

An invitation to the exclusive Gala Dinner. Enjoy a glamorous champagne reception followed by an evening of fine dining, socialising and entertainement

Networking breakfasts, lunches and refreshments for the two day event provided at the luxurious Shangri-La Hotel, Bangkok

Two afternoons of FTTH technical workshops showcasing the very latest technologies and best practice for immediate deployment

BOOK YOUR PASS TODAY: ☎ +44 (0)20 7779 7227 | ✉ **conferences@capacitymedia.com**

Uniting the entire FTTH community

FTTH COUNCIL ASIA PACIFIC | FIBER TO THE HOME APAC

CEO
Chairman & CTO
Commissioner
Director of Sales & Marketing , APAC
Manager
Senior Manager
VP Project
Executive Assistant
Senior Sales Engineer
Product Engineer
Senior Engineer Masterplans
President, Emerging Markets
Engineer
Executive Chairman
Associate Director Network Bus
Senior Director,
Network Business Develo
Senior Executi
Account
Br
Development
Director
Director
Business Technology Staff - Enterprise

Infra
Chief Innovation Officer
of Network Planning
der of Roll Out Project
of Control Quality & Proc
er
TIME Practice
ger, FTTx Ha
Global Enter
ger
echnology St
anager
echnology Officer –
d Connectivity Director
Leader of IT Development
ountry Manager
Director of Sales - Asia Pac
Business Development
Chair - Market Intelligence Committee
Commercial Director

- Vendors
- Network operators
- Service and content providers
- Fiber manufacturers
- Government bodies
- Utility companies
- Application service providers
- Software developers
- Regulators
- Consultancies

- Transmission Network
- Architecture Managers
- Head of Optical Networks
- Network Planning Managers
- Director of Network Technology
- Architecture & Planning Managers
- Optical Transport Engineers
- Head of Network Design
- Engineers and contractors

Secretary General
Chair
President
cer
ommissioner
er
Manager
ngineer
Manager
ctors
cts
& Marketing
elations Director
and Solutions
ork A
Membership C
ssistant Manager
Treasurer, Board of Directors
International Sales Manager
Principal Analyst/Director Market

Strate
Global Carrier Ne
Sales Manager
Finance & Accounting Manager

Head
Coordination D
Vice President
Secretary, Board of Directors

Arrange all your meetings before the event

Brand new for 2016, we are pleased to introduce your online meeting service, MeetMe

STEP 1

Create your profile
Set-up your profile on MeetMe. **All registered delegates have access to MeetMe starting from two weeks before the event** and will remain open for two weeks after the event.

STEP 2

Who would you like to contact?
Search the delegate list to decide who you need to meet. You can filter by location, business focus, company type and other key demographics.

STEP 3

Book your meeting schedules
Contact all attendees to book your meetings before the event with all organisations attending. **Send messages to multiple clients or introduce yourself to new players in Asia-Pacific's FTTH community.**

STEP 4

Live-chat and instant message
You can arrange last minute meetings easily through MeetMe's **live-chat function,** whether you plan on networking at our exhibition stands, meeting tables, meeting rooms or at one of our designated MeetMe zones situated around the venue.

STEP 5

Plan your conference experience
As well as arranging meetings, you can **select which conference sessions you would like to attend and which workshops to participate in.**

RSVP today for your place at the exclusive
FTTH APAC Conference Gala Dinner
Tuesday 17 May 2016, 7:00pm – 10:00pm

The annual Gala Dinner will return in 2016, bringing together the most prominent leaders across the FTTH community for an exclusive evening of networking, fine dining and local entertainment. The night will begin with a sparkling drinks reception followed by a three course menu. A truly unmissable opportunity to make new and top industry connections in an exciting and social environment.

RSVP to manvir.mudhar@capacitymedia.com

WWW.FTTHCONFERENCEAPAC.COM

INTRODUCING NEW KEYNOTE SPEAKERS IN 2016, INCLUDING:

Dr. Uttama Savanayana
Minister
MINISTRY OF INFORMATION AND COMMUNICATION TECHNOLOGY OF THAILAND
(Invited)

Sokvantha Youk
Senior Manager Technical Operation
EZECOM

Mark Humphreys
Software Growth Leader - Asset Management - Asia
GE GRID SOLUTIONS

Cedric Lam
Engineering Director
GOOGLE

Ash Crick
CTO
IFLIX

8:00am **Registration and networking breakfast**

MORNING PLENARY

9:00am **FTTH Council Asia-Pacific opening remarks**

Hasan Munasir Choudhury, Chairman, 2016 FTTH APAC CONFERENCE
Peter Macaulay, President, FTTH COUNCIL ASIA-PACIFIC

9:20am **Official welcome by the Ministry of Information and Communication Technology Thailand**
Dr. Uttama Savanayana, Minister, MINISTRY OF INFORMATION AND COMMUNICATION TECHNOLOGY OF THAILAND *(Invited)*

9:30am **Welcome to Thailand**

Senior executive, TRUE CORPORATION

9:50am **Fiber to the home: getting beyond 10gb/s**

Cedric Lam, Engineering Director, GOOGLE

10:10am **Morning networking opportunity and live technical demonstrations**
Listen and watch live demonstrations of the most innovative technologies changing the landscape of FTTH deployment.

10:40am **Keynote panel: financial backing for FTTH in Asia – understanding the optimum regions for growth in the Asia-Pacific market**

Passakorn Hongsyok, General Manager, MYANMAR INFORMATION HIGHWAY
Cedric Gouliardon, CTO and Head of Product, MYREPUBLIC
Prapat Rathlertkarn, CEO, PLANET FIBER
Non Ingkutanon, General Manager – Broadband Services, TRUE CORPORATION

11:25am **Panel discussion: new standards in FTTH – the business case for NG-PON2 investment**

Moderator: Peter Macaulay, President, FTTH COUNCIL ASIA-PACIFIC
Craig Thomas, Director of International Marketing, CALIX
Akter Ul Alam, CTO, FIBER@HOME – BANGLADESH
Tilak De Silva, Chief Business Innovation Officer, SRI LANKA TELECOM

12:25pm **Industry forecasts: trends from IDATE**

Roland Montagne, Principal Analyst/ Director Market Development, IDATE CONSULTATING AND RESEARCH

12:45pm **Lunch and networking opportunity**

STREAM A SPOTLIGHT CASE STUDIES

2:00pm - 2:45pm
Case study one: Asia's leaders in FTTH deployment- Japan and South Korea
For an update on confirmed speakers and sessions, please visit the website for the most up-to-date agenda

2:45pm - 3:30pm **Case study two: opportunities and challenges for FTTH deployment in Cambodia and Nepal**
Sokvantha Youk, Senior Manager Technical Operation, EZECOM
Dileep Agrawal, Managing Director, WORLDLINK COMMUNICATIONS

STREAM B TECHNICAL WORKSHOPS

2:00pm - 2:45pm **The fundamentals of FTTH deployment**
If you would like to host one of the technical workshops, please contact **Guy McCulloch** at guy.mcculloch@capacitymedia.com

2:45pm - 3:30pm **FTTH deployment architectures, challenges and customer needs: Optimum Deployments for Tomorrow, Today**

Patrick Faraj, Global Product Line Manager, CORNING

3:30pm **Afternoon break and networking opportunity**

4:30pm **Panel discussion: in it for the long run – monetising your fiber network**

Moderator: Virat Patel, MD, PIONEER CONSULTING ASIA
Thomas Dragono, Director, FIBERSTAR
Taya Hayakawa, Evangelist, Worldwide Production and Sales, FUJI TELEVISION NETWORK
Ash Crick, CTO, IFLIX
Victor Cui, CEO, ONE CHAMPIONSHIP
Martin Andanar, Media Executive, TV 5

5:30pm **Drinks reception in the exhibition area**

7:00pm

Gala dinner
All registered delegates will be invited to attend the Gala dinner which will include a three course dinner with entertainment

---

BOOK YOUR PASS TODAY: 📞 +44 (0)20 7779 7227 | ✉ conferences@capacitymedia.com

Ioane Koroivuki
Regional Director
ITU

Cedric Gouliardon
CTO and Head of Product
MYREPUBLIC

Passakorn Hongsyok
General Manager
**MYANMAR
INFORMATION HIGHWAY**

Dian Rachmawan
CMO
**PT TELEKOMUNIKASI
INDONESIA**

Dr. Atip Asvanund
Secretary General
**THE TELECOMMUNICATIONS
ASSOCIATION OF THAILAND**

8:30am **Networking breakfast**

MORNING PLENARY

9:30am **Welcome address**

Hasan Munasir Choudhury, Chairman, 2016 FTTH APAC CONFERENCE

9:40am **Opening keynote: making the business case for South-East Asian countries – developing 'nation-building' strategies through FTTH**

Ioane Koroivuki, Regional Director, ITU

10:10am **Digital Economy Infrastructure Thailand as Digital Hub for ASEAN**

Dr. Atip Asvanund, Secretary General, THE TELECOMMUNICATIONS ASSOCIATION OF THAILAND

10:40am **Panel discussion: convergence of FTTH and FTTA: how does this sit under FTTx?**

For an update on confirmed speakers and sessions, please visit the website for the most up-to-date agenda

11:20am **Morning networking opportunity and live technical demonstrations**

Listen and watch live demonstrations of the most innovative technologies changing the landscape of FTTH deployment.

REGIONAL CASE STUDIES

11:50am **Indonesia: connecting 3 million in 2016**

Adi Kusma, President Director, BIZNET NETWORKS
Dian Rachmawan, CMO, PT TELEKOMUNIKASI INDONESIA
Gunadi Hantoro, VP of R&D in PT Telkom Akses, PT TELEKOMUNIKASI INDONESIA

12:20pm **India: the steps to creating the digital India**

Ashwin Jaiswal, Head of IT Business Consulting and Practice, RELIANCE COMMUNICATIONS

12:50pm **Thailand: overcoming the socio-economic hurdles to fiber deployment**

Karn Mukdasanit, Network Engineer, CHAREON CABLE TV NETWORK

1:20pm **Lunch and networking opportunity**

STREAM A FUTURE TECHNOLOGIES

2:00pm - 2:45pm **Panel discussion: building the fiber foundations - making the internet of everything a reality**

Mark Humphreys, Software Growth Leader - Asset Management - Asia, GE GRID SOLUTIONS

STREAM B TECHNICAL WORKSHOPS

2:00pm - 3:30pm **The fundamentals of FTTH deployment**

If you would like to host one of the technical workshops, please contact **Guy McCulloch** at guy.mcculloch@capacitymedia.com

3:30pm **Afternoon break and networking opportunity**

4:00pm **Closing panel: FTTH Council across the world**

Moderator: **Hasan Munasir Choudhury,** Director General, FTTH COUNCIL ASIA-PACIFIC
Peter Macaulay, President, FTTH COUNCIL ASIA-PACIFIC
Juanita Clark, Co-Founder and CEO, FTTH COUNCIL AFRICA
Representative from FTTH COUNCIL AMERICAS
Representative from FTTH COUNCIL EUROPE
Representative from FTTH COUNCIL MENA
Representative from FTTH COUNCIL AMERICAS - LATAM CHAPTER

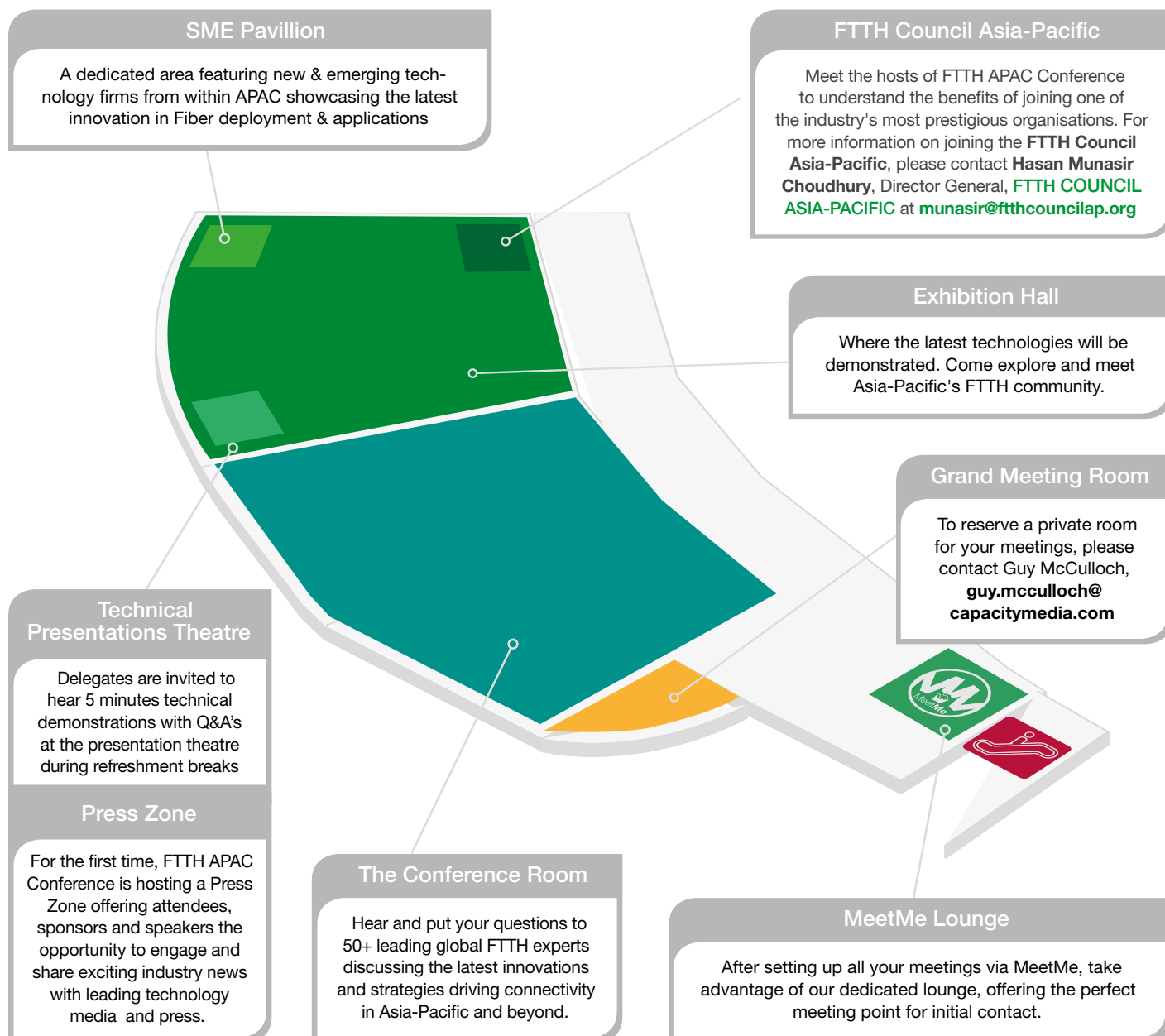**5:00pm** **End of FTTH APAC Conference**

FIBER

If you have a case study you would like to share or to discuss speaking opportunities at FTTH APAC Conference please contact

Camela Cusion
Senior Conference Producer
FTTH APAC Conference
camela.cuison@capacitymedia.com

Access all areas - Your map

FTTH COUNCIL
ASIA PACIFIC | FIBER TO THE HOME APAC

SME Pavillion

A dedicated area featuring new & emerging technology firms from within APAC showcasing the latest innovation in Fiber deployment & applications

FTTH Council Asia-Pacific

Meet the hosts of FTTH APAC Conference to understand the benefits of joining one of the industry's most prestigious organisations. For more information on joining the **FTTH Council Asia-Pacific**, please contact **Hasan Munasir Choudhury**, Director General, **FTTH COUNCIL ASIA-PACIFIC** at **munasir@ftthcouncilap.org**

Exhibition Hall

Where the latest technologies will be demonstrated. Come explore and meet Asia-Pacific's FTTH community.

Grand Meeting Room

To reserve a private room for your meetings, please contact Guy McCulloch, **guy.mcculloch@capacitymedia.com**

Technical Presentations Theatre

Delegates are invited to hear 5 minutes technical demonstrations with Q&A's at the presentation theatre during refreshment breaks

Press Zone

For the first time, FTTH APAC Conference is hosting a Press Zone offering attendees, sponsors and speakers the opportunity to engage and share exciting industry news with leading technology media and press.

The Conference Room

Hear and put your questions to 50+ leading global FTTH experts discussing the latest innovations and strategies driving connectivity in Asia-Pacific and beyond.

MeetMe Lounge

After setting up all your meetings via MeetMe, take advantage of our dedicated lounge, offering the perfect meeting point for initial contact.

HOSTED FUNCTIONS

Breakfasts, lunches and coffee breaks
Serving authentic luxury cuisine each day, the Volti restaurant will host lunch over the two days of the conference along with breakfasts and coffee breaks being served in the Ballroom.

Day One drinks reception
Join all attendees for an evening of drinks and entertainment, taking place at the Shangri-La Poolside, a beautiful outside setting to conduct further meetings or discuss the day's conference sessions.

Gala Dinner
Participate in the exclusive FTTH Conference Gala Dinner with exciting live entertainment and fine dining. Don't miss a unique opporutnity to socialise with all attendees in a relaxed and fun environement.

BOOK YOUR PASS TODAY: ☎ **+44 (0)20 7779 7227** | ✉ **conferences@capacitymedia.com**

Thank you to our sponsors

Host sponsor:

Incorporated in November 1990, **True Corporation Plc** is the principal company of True Group, Thailand's only fully-integrated, nationwide telecommunications provider and leader in convergence services. True Group's strength is its ability to deliver the convergence benefits of its networks, products and services. Its three core business segments are: TrueMove H, which operates 3G (850 and 2100 MHz) and 4G LTE (2100, 1800, and 900 MHz) services. With the combined strengths of multiple frequencies and the latest mobile technologies, TrueMove H offers the largest nationwide 4G and 3G networks, and was the first to launch commercial 4G LTE services on 2100 MHz in Thailand; TrueOnline, the largest fixed-line phone operator in the Bangkok Metropolitan Area (BMA) and the largest broadband and WiFi operator with the most comprehensive nationwide network using FTTx, DOCSIS 3.0 and xDSL technologies; and TrueVisions, the largest nationwide pay TV operator and first to offer HD quality content in the country. True's major shareholders include the Charoen Pokphand Group, one of Asia's largest conglomerates, and China Mobile, a strategic partner and the world's largest mobile telecommunications company by market capitalization and subscriber base.

For more information please visit www.truecorp.co.th

Gold sponsor:

With more than 160 years of science and engineering knowledge, **Corning Incorporated** creates keystone components for high-technology systems in consumer electronics, mobile emissions control and life sciences. Our Optical Communications division delivers connectivity to every edge of the network, from optical fiber, cable, hardware & equipment to fully-optimized solutions for high-speed communications networks.

Pioneering innovative field-proven FTTx solutions, and with more than 25 million homes passed, Corning is an industry-leading supplier of FTTx solutions. Our extensive product portfolio and network expertise delivers solutions that optimize network infrastructure, speed of deployment, labor costs, performance/quality, cost deferment, and network future readiness.

For more information please visit www.corning.com

Silver sponsor:

Calix is a global leader in access innovation, and North America's leading provider of fiber access solutions, systems, software, and services. Municipalities and utilities worldwide leverage Calix fiber access expertise to become the broadband service provider of choice to their subscribers.

For more information, please visit www.calix.com

Associate sponsors:

With over 20 years of expertise in providing services and solutions to the telecom industry, our broad-based domain knowledge and engineering experience, we can help you seize this potential. Our services range from network planning and design to GIS, physical and logical inventory solutions, business operations management, telecom infrastructure life-cycle management, system design, application management and sustenance, amongst others. Our client base cuts across communication service providers, multiple-system operators, infrastructure service providers, utilities, transportation companies and a range of small- and mid-sized businesses with communication networks. At Cyient, our services are unique and personalized. We help you increase network capacity quickly and efficiently, take products to market faster and improve your end customer's experience. Because when our clients are successful, so are we.

For more information, please visit www.cyient.com

Fiber to the Home seems to be the only tolerable network solution for unprecedented growth of today and future traffic demand. As the leading global supplier of all the passive optical products and connectivity solutions, **Fujikura** has collaborated with telecom operators, contractors, governments and academia to develop and elaborate the FTTH products for decades. With a wealth of latest knowledge and longtime experience, we offer to the customers, not only a wide range of products, but also the most cost effective and the fastest deployment solutions.

For more information, please visit www.fujikura.com

JDSU Network and Service Enablement is now **Viavi Solutions**. We deliver unparalleled visibility across your entire network and service ecosystem. You gain the precision intelligence you need to consistently attain optimum performance and QoE from end-to-end, create value-added services, and delight customers.

For more information, please visit www.viavisolutions.com

HOW CAN YOU GET INVOLVED?
SPONSORSHIP & EXHIBITION OPPORTUNITIES

The **FTTH APAC Conference** represents the perfect platform for solution providers to engage with the regions operators and future strategic partners. If your objectives are lead generation, raising product/service awareness, demonstrating thought leadership or networking with the key influencers and decision makers in the APAC region then we can help you to achieve these aims. Engagement platforms include sponsorship, exhibition space, hosting functions or technical workshops are just some of the opportunities available.

To discuss sponsorship opportunities, please contact Guy McCulloch | guy.mcculloch@capacitymedia.com | +44 (0)20 7779 7277

3 EASY WAYS TO REGISTER YOUR PASS

Online
www.ftthconferenceapac.com

Email the registration team
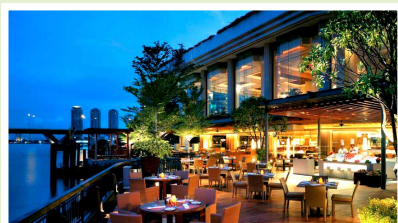conferences@capacitymedia.com

Call the registration team on
+44 (0)20 7779 7227

FTTH APAC CONFERENCE DELEGATE PRICING

	Non-FTTH Council Members	FTTH Council Members	Thai telecom operators (unless provided FOC VIP pass)	Government (non-profit)	3 for 2
Standard rate	$750	$600	$300	$400	N/A
Early Bird rate (ends 8/4/2016)	$650	$500	$270	$360	**$1500** (non members) **$1200** (members)

*ticket includes Gala Dinner, please RSVP to simon.murray@capacitymedia.com

Limited free operator VIP passes available, email simon.murray@capacitymedia.com **for more information**

NEW LOCATION:

Shangri-La Hotel, Bangkok
Charoen Krung Rd
Bang Rak
Bangkok, 10500, Thailand

www.shangri-la.com/bangkok/shangrila

Discounted room rates:

Capacity Media has negotiated a specially discounted room rate for a limited number of rooms at the Shangri-La Hotel for the event. Room block codes will be issued to all attendees upon registration.

WWW.FTTHCONFERENCEAPAC.COM