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Office of  Malaysia External Trade Development Corporation

15 January 2018

Mr. Kalin Sarasin  
Chairman  
The Thai Chamber of Commerce  
105, Rajbophit Road, Phra Nakhon District  
Bangkok, 10200, Thailand

Dear Sir,

**INVITATION TO PARTICIPATE IN INTERNATIONAL SOURCING PROGRAMME IN  
CONJUNCTION WITH OTC ASIA 2018 IN KUALA LUMPUR**

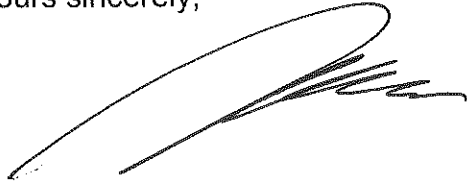
Greetings from MATRADE Bangkok

2. Kuala Lumpur will be hosting the third edition of Offshore Technology Conference (OTC) Asia from 20 to 23 March 2018 at Kuala Lumpur Convention Centre (KLCC). This event will be organised by Society of Petroleum Engineers (SPE) and other Malaysian Task Force Committee Members such as MATRADE, MIDA, MPRC and MOGSC.
3. Offshore Technology Conference (OTC) was founded in 1969. Since then, OTC's flagship conference is held annually in Houston and has expanded globally with Arctic Technology Conference, OTC Brasil and OTC Asia. During its second edition in 2016, OTC Asia has attracted more than 20,000 industry players from 70 countries around the world. Continuing with the theme "Excellence in Asia", OTC Asia will showcase Asia as a centre of excellence in providing innovative technology and cost-efficient solutions to the energy industry, and what it takes to remain resilient and responsive to a dynamic energy market.
4. In conjunction with OTC ASIA 2018, MATRADE will be organising an International Sourcing Programme (One to one Business Meeting). In this regard, we would like to invite your company to meet and source from Malaysian oil and gas companies in one-to-one pre-arranged business meetings at the Kuala Lumpur Convention Centre (KLCC) on 21 - 22 March 2018. The programme is as attached.
5. Foreign buyers attending the business meetings are entitled for:
  - I. Complimentary accommodation (one room per company) up to maximum of 4 days 3 nights stay (20 to 23 March 2018)
  - II. Airport transfers only on arrival on 20 March 2018 at Kuala Lumpur International Airport/ KLIA2 and departure only on 23 March 2018 from KLIA/KLIA2.
  - III. Buyers are advised to arrive in Kuala Lumpur by **20 March 2018**. However, should you intend to stay longer for follow-up meetings or factory visits, you will need to bear the additional costs incurred.
6. This entitlement is for companies verified by TC overseas offices. Interested companies should submit the **Buyer registration form** with clear indication on the products / services of your interest as early as possible and preferably well **before the deadline of 29 January 2018**. Buyers are encouraged to follow up on their meetings with Malaysian companies by conducting factory visits after the business meetings programme ends.

7. For further details, kindly contact us at tel. no. +66 2 1081792-94 or e-mail at Bangkok@matrade.gov.my

8. We look forward to meeting you during OTC Asia 2018.

Yours sincerely,

A handwritten signature in black ink, consisting of a large, sweeping initial 'N' followed by several smaller, connected strokes.

Norman Dzulkarnain Nasri  
Trade Commissioner/Counsellor  
MATRADE Bangkok, Embassy of Malaysia